Drew Mulcare

760-383-0762 | contact@mxdrew.com | Massachusetts

Experience

Worcester Polytechnic Institute | Worcester, MA
Prospect Research and Data Quality Coordinator | 01/2023 - Present

- Working with the External Relations & Strategic Partnerships team to find, organize, and analyze information - making use of a variety of (free and paid) resources and data mining techniques.
- Conducting research to identify and prioritize prospects, maintain Salesforce CRM data integrity, and identify trends.
- Researching, compiling, and verifying data used to prepare profiles, reports, dashboards, and briefings for university administration.
- Interacting with university faculty, staff, alumni, donors, and university/foundation/corporate administrators.
- Designing, improving, and maintaining systems and templates to provide accurate and succinct information.

Worcester Polytechnic Institute | Worcester, Massachusetts
Prospect Research and Data Quality Intern | 05/2022 - 12/2022

- Data-driven role involving data collection, analysis, and correction.
- Sourced and validated data for CRM tools like Salesforce, Tableau.
- Conducted research on potential leads and funding opportunities.
- Put together reports and briefings for university administration.
- Helped develop, document, and improve internal processes for data collection, analysis, correction, and reporting.

Worcester Polytechnic Institute | Worcester, Massachusetts
Research Assistant | 01/2022 - 12/2022

- Developed scientific instruments for observing and improving classroom interactions.
- Conducted qualitative research both independently and collaboratively in fast-paced environment.

Worcester Polytechnic Institute | Worcester, Massachusetts
Resident Advisor | 09/2020 - 12/2022

- Collaborated with other members of Residence Hall Staff to develop a positive living environment for residents.
- Assisted in conflict management and resolution & acted as a role model/resource for residents.
- Planned and executed events for residents to promote education, diversity, and socialization.
- Assisted in the selection, evaluation, and training of incoming RAs.

Saxman One | Newport, Rhode Island
NREIP Intern | 05/2021 - 07/2021

- Hybrid research position with aspects of psychology, project management, and computer science.
- Focused on working with OpenBCI platform and integrating it with robotic control systems.
- Helped manage a multidiscipline project team and keep the project on track, while developing project documentation.

Department of the Navy | Newport, Rhode Island
Pathways Intern | 07/2020 - 09/2020

- Federal science and engineering internship focused on computer science, as well as science and leadership mentoring.
- Performed research on integrating ROS with UUVs while documenting project processes and keeping project on schedule.

Education

Worcester Polytechnic Institute | Bachelor of Science | Psychological Science | December 2022

Certificates

Six Sigma Green Belt Certificate, Google Data Analytics: Professional Certificate, Google Business Intelligence: Professional Certificate, Salesforce Admin Certification, Salesforce Business Analyst Certification, Salesforce AI Associate Certification

Skills

Leadership, Organization, Problem Solving, Decision Making, Teamwork, Collaboration, Active Listening, Planning and Coordination, Project Management, Research, Technical Writing, Documentation, File and Records Management, Salesforce, Microsoft Office, Data Mining, Data Collection & Analysis, Reports & Dashboards